



Role: Pre-Sales Engineer, F5 Networks

General Description

SE (Systems Engineers) is a sales and technical role with focus on customer/partners and part of a sales team. The high-level objective is together with an Account Manager achieve the allocated sales target by selling F5's solutions and products to our customers.

The SE primary responsibility is to support the sales team with technical skills and provide technical knowledge around F5 solutions to our customers.

To be able to be effective, a SE needs to have excellent technical skills and knowledge on both F5 products and the "eco-system" that we work with. These technical skills are a pre-requisite to be effective and should always be enhanced and F5 provides training and certification to develop these skills.

Roles and Responsibilities

- Provide Technical expertise through sales presentations, Solution designs, Solution demonstrations, Proof of Concepts as a trusted advisor.
- Develop and Maintain a high level of technical knowledge of F5.
- Design differentiating solutions and articulate business value of F5 Solutions against competitors.
- Maintain knowledge of competitive landscape and share knowledge

Experience, Desired Skills and Qualifications

- Have experience on Linux, Virtualization, Application Delivery Controller solutions, Web Application Firewall and strong passion to develop the skill for F5 Solutions.
- Hands-on installation experience preferred.
- Honest and diligent.
- Excellent communications and human relations skills.

Interested parties, please send your resume to enquiries_apac@exclusive-networks.com