



Role: Pre-Sales Technical Engineer

General Description

The main responsibility of the role is to provide presales technical consultancy of Exclusive Networks Philippines Solutions to partners & customers in the Vizmin region. The pre-sales engineer must be able to articulate the company's technology and product portfolio, positioning to both business and technical users.

Roles and Responsibilities

- To provide presales support to the sales team and partner resellers to help grow the Vizmin business
- To enable and develop partner resellers with the solutions that will address the market
- To provide accurate and timely update to management

Experience, Desired Skills and Qualifications

Has a strong working knowledge of Networking & Security (routing, switching and general network infrastructure, firewalls, end point security, data center, network visibility, etc)

- Has a strong interest in new and emerging technologies
- Familiar with DPA and other compliance
- Technical Certification for Palo Alto Networks, F5 Networks, Juniper Networks or similar technologies are preferred.
- Is trainable and has a positive attitude
- Ability to develop effective working relationships with teammates and partners
- Fluent in delivering sales/technical presentations
- Willingness to travel through the sales territory
- Familiarity with Security, Networking and Datacenter solutions and Distribution environment.

Interested parties, please send your resume to enquiries_apac@exclusive-networks.com